

## References in...

Argentina  
Australia  
Austria  
Belgium  
Bulgaria  
Canada  
Chile  
Croatia  
Dubai  
Finland  
France  
Germany  
India  
Italy  
Kazakhstan  
Kingdom of Bahrain  
Kuwait  
Latvia  
Liberia  
Lithuania  
Malta  
Mexico  
Namibia  
Norway  
Poland  
Portugal  
Qatar  
Romania  
Russia  
Rwanda  
Slovenija  
South Africa  
Sultanate of Oman  
Sweden  
Taiwan  
Tanzania  
Thailand  
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## About us...

### Good contacts save time & money and are CraneBank's greatest assets

As a crane expert in today's business climate you will be well aware of the need to get a good value used crane from a company you know and you can trust.

CraneBank Project Management GmbH is a German based consulting, trading and project company in the field of crane business. The company provides the sourcing of the equipment, informs the potential buyers with all the necessary details, arranges the technical inspection tour and manages the delivery logistics including documents work. Financial support can also be given.

The website [www.cranebank.com](http://www.cranebank.com) offers online a wide range of crawler, mobile and tower cranes from the leading German manufacturers Liebherr, Terex-Demag, Grove-Krupp and Tadano-Faun. We operate international-approximately 70 % of our sales are from outside Europe making CraneBank a real international marketplace for anyone who wants to buy or sell a pre-owned crane. But our business is about more than simply selling cranes. It's about adding value and, together with our forwarding partner we transport all kinds of cranes around the world by ocean, land and air. By today CraneBank has shipped cranes in 42 countries.

To ensure the best services of this international crane business, Dr. Michaela Soost and Dr. Günter G. Soost founded CraneBank in 1996. The company, based nearby the City of Cologne, employs two full-time traders and three part-time assistants in accounting, marketing and logistics. Experience in construction, crane rental and computer companies help us to understand customers better.

We have developed highly specialised databases on the German, European and International Markets and have access to a wide range of addresses and information through our network of organisations in the construction and crane business. With a professional, international engaged team, innovative marketing and sales instruments, CraneBank is devoted to create crane business solutions tailored to the customers needs.

Our mission is to offer you the highest standards and integrity, both in our services and in the way we work with you, focusing clearly on your needs and concerns at all time.

Whether you need more details on the cranes or looking for a crane we haven't listed, your response will be highly appreciated by phone, fax or e-mail.

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## Good contacts...

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